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# About IAG

Inside Asian Gaming is Asia's premier B2B digital and print industry media brand for the leisure and gaming sector. Founded in 2005, *IAG* has a broad business editorial focus on the Asian gaming and integrated resort industry. It is widely distributed to industry executives throughout Macau and the rest of Asia in two formats: a monthly English and traditional Chinese fully bilingual digital and print magazine and a daily English language e-newsletter titled *IAG Breakfast Briefing*, delivered at 8am Macau time each weekday. *IAG* also publishes special magazine editions for G2E Asia each May and the Asian Gaming Power 50 each November.

In January 2019, *Inside Asian Gaming* launched *IAG Japan* to cover the burgeoning Integrated Resort industry in Japan. *IAG Japan* publishes in two formats: a monthly Japanese and English fully bilingual digital magazine and a Japanese language daily e-newsletter titled *IAG Daily Briefing*, which is sent at midday Tokyo time each weekday.

The main IAG website asgam.com was launched in 2006, and our web traffic has grown substantially over the past two years. In 2019 we received around 3.3 million website hits, which is equivalent to around 9,000 hits per day.

In May 2019, *Inside Asian Gaming* launched in **traditional Chinese**, again in two formats: a monthly Chinese and English fully bilingual digital and print magazine and a Chinese language daily e-newsletter which is sent at 11am Macau time each weekday.



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Since 2008 *IAG* has been renowned for publishing **"The Asian Gaming Power 50"**. Anxiously awaited each year, the Asian Gaming Power 50 is an annual ranking of the 50 most influential and prominent Asian gaming industry leaders and executives. The Asian Gaming Power 50 is celebrated each November with *IAG* organizing a glamorous Black Tie Gala Dinner in a Macau Integrated Resort ballroom. The gala dinner ballroom location rotates annually amongst Macau's six Integrated Resort concessionaires.

*IAG* produces **Macau After Dark (MAD**), a series of casual industry networking social events held in Macau every few months which brings together key industry decision-makers.

*IAG* is the lead media partner for **G2E Asia** (held each May in Macau) and G2E Asia @ the Philippines, which held its inaugural event in December 2019 in Manila. We also publish *G2E Asia Daily*, the daily newspaper of G2E Asia, and co-organize the G2E Asia Awards with Reed Exhibitions.

*IAG* is the lead media partner for the **MGS Entertainment Show** (held each November in Macau). We also publish *MGS Daily*, the daily newspaper of the MGS Entertainment Show.

In addition to being the lead media partner for various major industry trade shows throughout Asia, *IAG* is an official media partner of dozens of leisure and gaming industry events held across every continent in the world.







*IAG* attends numerous industry trade shows and international conferences and seminars across Asia and throughout the world, including **ICE** in February in London, **G2E Asia** in May in Macau, **AGE** in August in Sydney, **G2E** in October in Las Vegas, **G2E Asia (a) the Philippines** in November in Manila, **MGS** in November in Macau and **SiGMA** in November in Malta. Our CEO Andrew W Scott and our Managing Editor Ben Blaschke variously chair, moderate and speak at such conferences and seminars.

**IAG has produced a range of industry conferences and seminars** such as the Cambodia International Gaming Conference on behalf of the Ministry of Economy and Finance and the Ministry of Interior of the Kingdom of Cambodia, sessions for the G2E Asia conference and the Macao Gaming Show conference, and the highly acclaimed "Strategy and Leadership for Personal and Business Success" seminar series.

**IAG Consulting** is *IAG*'s consulting business unit, which offers consulting and revenue support services for businesses exploring or operating in the Asian gaming and Integrated Resort industry. IAG Consulting also produces tailor-made training and education programs (and has been commissioned by Philippines regulator PAGCOR to do so) and organizes events on behalf of our clients, such as product launches, seminars and social events.





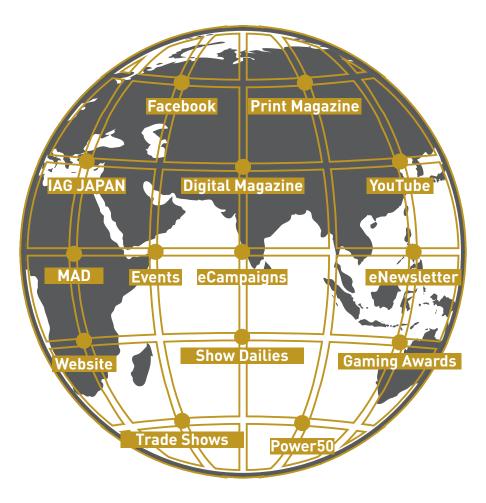




# Reach

80,000+

MONTHLY AUDIENCE REACH







# Readership



• Asian gaming, integrated resort and hospitality industry executives and professionals

- Operators, suppliers, regulators and academics
- iGaming professionals and service providers
- Investors, policymakers and analysts
- Professionals from the financial, legal and technological sectors



# **Digital Channels**



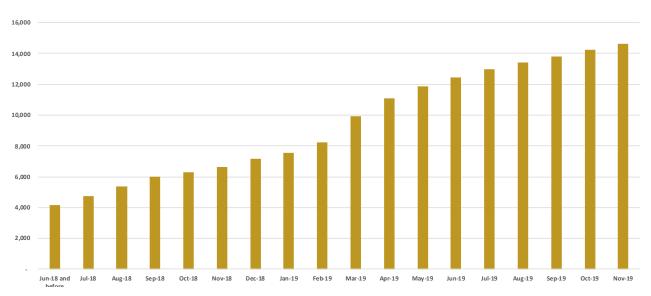




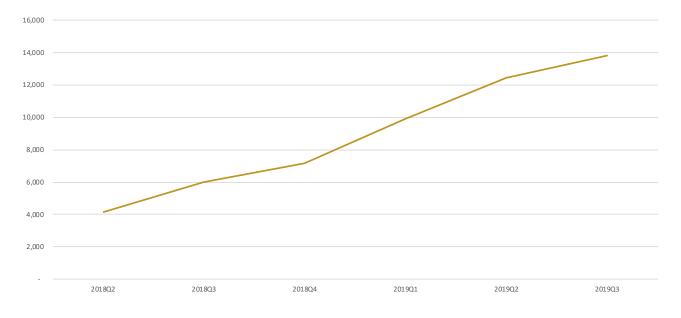


# Social Media













# **2020 Editorial Calendar**

### Japan 2020

With 2020 shaping as the year in which many questions are finally answered for Japan's gaming industry, IAG takes a deep dive into where each of the candidate cities, prefectures and operators stand.

# Singapore IRs turn 10

IAG explores the history and future of Singapore's two world-renowned IRs – Marina Bay Sands and Resorts World Sentosa – as they celebrate their respective 10th anniversaries.

### Enrique Razon Jr.

*IAG* sits down with the man behind Manila's Solaire Resort & Casino, Bloomberry Corp Chairman and CEO Enrique Razon Jr.

April 2020

> May 2020

June

2020

January

2020

February 2020

March

2020

### New Jeju

With Jeju Dream Tower set to open in 2020, what does this new kid on the block mean for the gaming landscape in Jeju?

### Japan / Macau

*IAG*'s annual special explores the latest development in the Japan and Macau gaming markets as the eyes of the gaming world turn to Tokyo for the Japan Gaming Congress and Macau for G2E Asia.

### Suncity Hoiana

*IAG* takes you to Hoiana, Suncity Group's multi-billion integrated resort near Hoi An, Vietnam, to discover what all the fuss is about!



# 2020 Editorial Calendar

### Junkets 2.0

Asia's junket operators are about a lot more than just gaming these days. *IAG* spends time with Macau's "Big 4" to find out what today's VIP players can expect.

August 2020

July

2020

### Crown tells all

*IAG* travels to Melbourne to do a deep dive into Crown Resorts, following a tough two years in which the China VIP scandal, James Packer's departure and VIP woes have hit the company hard.

September 2020

### Genting

*IAG* provides some clarity into Genting's global operations as we sit down with key executives to learn more.

October 2020

### Alvin Chau

Our detailed Q & A with Alvin Chau, the much-feted Chairman of Suncity Group and number 6 on *IAG* 's 2019 Asian Gaming Power 50 list.

November 2020

December

2020

#### 13th Asian Gaming Power 50

Our most eagerly anticipated edition of the year is back as we count down the 50 most influential people in Asian gaming over the past 12 months.

### Philippines market analysis

Is there any stopping the Philippines? *IAG* takes you to Manila, Clark and Cebu to find out how Asia's rising star has performed in 2020, and what's in store for 2021.

\* Working titles only. Subject to change due to current events.





# **Print Rates**

STANDARD ADVERTISING			
DPS ROP	U S \$ 8 , 0 0 0		
Full page ROP	US\$5,000		
Half page ROP	U S \$ 3 , 0 0 0		

SPECIAL FORMAT	
Front cover banner	US\$12,000
Inside 4pp gatefold	US\$12,000

SPECIAL POSITIONS			
Outside back cover	US\$8,000		
Inside front cover	US\$6,000		
Inside back cover	US\$5,500		





# **Print Specs**

Full Page (ROP) Trim: 210mm (w) x 275mm (h) Bleed: 216mm (w) x 281mm (h)

#### Double Page Spread

Trim: 420mm (w) x 275mm (h) Bleed: 426mm (w) x 281mm (h)



#### Half Page (Vertical)

Trim: 105mm (w) x 275mm (h) Bleed: 111mm (w) x 281mm (h)

Half Page (Horizontal) Trim: 210mm (w) x 137.5mm (h) Bleed: 216mm (w) x 143.5mm (h)

13

### **KEY DATES**

Publishing Date: 1st of the month (or earlier)Booking Deadline : 4 weeks beforeMaterial Deadline: 2 weeks before

# MATERIAL SUBMISSION

Hi-res PDF 300 dpi Use WeTransfer.com for large files



# **Paid Editorial**



### **GET NOTICED!**

- Targeted editorial about your business or product(s)
- Published in print magazine and distributed via *IAG's* extensive digital and social media channels
- High quality writing provided by *IAG* (if required)
- Photography available
- Translated and published in three languages English, traditional Chinese and Japanese





- Daily industry newsletter sent to around 20,000 inboxes at 8am Macau time each weekday
- Asian gaming's most widely distributed and widely read newsletter
- Breaking news, company filings, industry updates, iGaming latest
- Up to date gaming industry stock prices
- List of upcoming industry events
- From the floor coverage of major industry exhibitions and conferences







AD TYPE	WIDTH (px)	HEIGHT (px)	MONTHLY
Banner	833	100	US\$1,500
Double Height Banner	833	200	US\$2,250

### **KEY DATES**

Publishing Date: 1st of the month Booking Deadline: 2 weeks before Material Deadline: 1 weeks before

### OTHER TERMS

Fixed positions incur 15% loading

Contracts generally run by calendar year

Advertising designed by IAG incurs a production fee

Materials must comply with our standard operational guidelines

### MATERIAL SUBMISSION

### File Format: GIF, JPEG

It is recommended that artwork submitted be sized at least twice as high and twice as wide as the actual ad size (please maintain the same aspect ratio as the actual ad size)

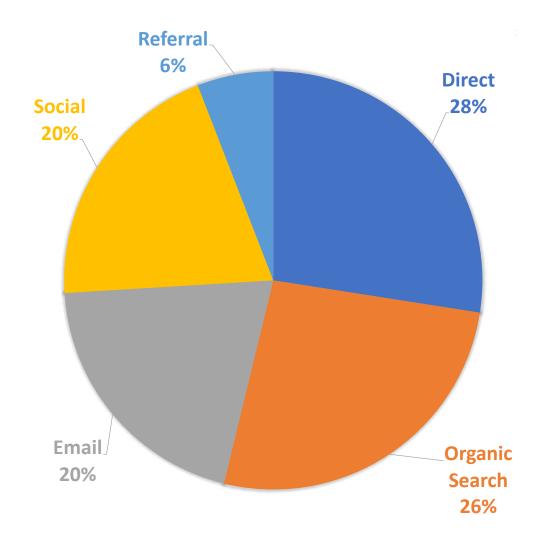
\*English rates only. Rates for traditional Chinese and Japanese shown elsewhere in this media kit.







# asgam.com website acquisition sources 1H 2019



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### Domain names

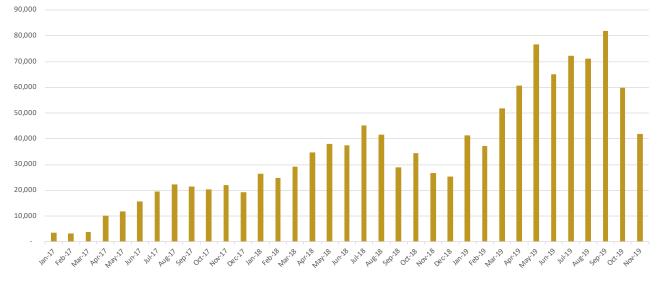
- asgam.com
- asgam.jp
- zh.asgam.com
- iagpower50.com

- omedia.mo
- G2EAsiaAwards.com
- G2EAsiaDaily.com
- MGSDaily.com



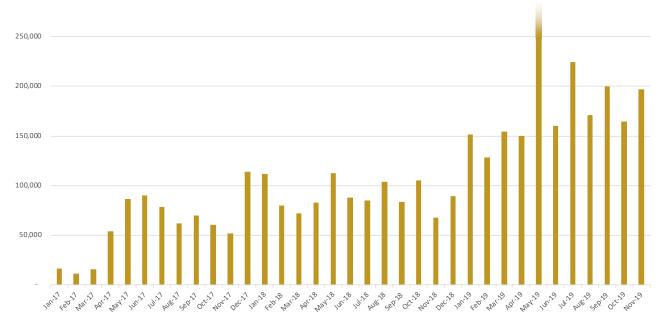
# **Website Analytics**

asgam.com Monthly unique users Jan 2017 to Nov 2019



asgam.com Hits Jan 2017 to Nov 2019







# Website Rates

AD TYPE	WIDTH (px)	HEIGHT (px)	MONTHLY
Leaderboard	860	110	US\$3,500
Half Skyscraper	300	562	US\$1,500
Banner	750	90	US\$1,250
Quarter Skyscraper	300	281	US\$1,000

### KEY DATES

Publishing Date: 1st of the month Booking Deadline: 2 weeks before Material Deadline: 1 weeks before

### **OTHER TERMS**

- Fixed positions incur 15% loading
- Contracts generally run by calendar year
- Advertising designed by IAG incurs a production fee
- Materials must comply with our standard operational guidelines

### MATERIAL SUBMISSION

#### File Format: GIF, JPEG

It is recommended that artwork submitted be sized at least twice as high and twice as wide as the actual ad size (please maintain the same aspect ratio as the actual ad size)

\*English rates only. Rates for traditional Chinese and Japanese shown elsewhere in this media kit.





# Email Marketing campaigns



### Ask us about our tailor-made eDM packages:

• Send your message directly to *IAG's* industry-leading 20,000-strong database

- Campaigns designed to provide maximum impact
- Short-term or long-term options available
- Content production options available



# IAG in traditional Chinese





- Launched in May 2019
- All *IAG* print and digital content translated to traditional Chinese
- Daily industry newsletter in traditional Chinese sent to around 15,000 readers at 11am Macau time daily





# Traditional Chinese Digital Rates

zh.asgam.com

AD TYPE	WIDTH (px)	HEIGHT (px)	MONTHLY
Leaderboard	860	110	US\$2,500
Half Skyscraper	300	562	US\$1,000
Banner	639	82	US\$800
Quarter Skyscraper	300	281	US\$700

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AD TYPE	WIDTH (px)	HEIGHT (px)	MONTHLY
Banner	833	100	US\$1,000
Double Height Banner	833	200	US\$1,500













- Launched in January 2019
- First monthly magazine and daily newsletter covering developments in Japan's IR industry
- Japanese language website at asgam.jp
- Specialist team of Japanese writers and translators based in Japan
- Daily industry newsletter sent to Japanese readers at 12noon Japan time daily





# **Print Options**

STANDARD ADVERTISING

DPS ROP

Full page ROP

Half page ROP

SPECIAL POSITIONS

Outside back cover

Inside front cover

Inside back cover

# Website Options

# asgam.jp

AD TYPE	WIDTH (px)	HEIGHT (px)
Leaderboard	860	110
Half Skyscraper	300	562
Banner	639	82
Quarter Skyscraper	300	281

# inside astan gaming JAPAN 日報 日報 〇 〇 Options

AD TYPE	WIDTH (px)	HEIGHT (px)
Banner	833	100
Double Height Banner	833	200



# IAG Power 50 Gala Dinner

The Asian Gaming Power 50 Gala Dinner is an exclusive black tie event in which *IAG* counts down the Asian Gaming Power 50 – culminating in our announcement of the year's number one.

Anxiously awaited each year, The Asian Gaming Power 50 is an annual ranking of the 50 most influential and prominent Asian Gaming industry leaders and executives and is anxiously anticipated each December.

The full Asian Gaming Power 50 sponsorship package can be downloaded at the dedicated event website iagpower50.com.



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iagpower50.com



# SPONSORSHIP

Sponsorship Level	Price	Benefits
		<ul> <li>2 tables at P50 Black Tie Gala Dinner (premium position)</li> <li>Individual backdrop at entrance to P50 Black Tie Gala</li> </ul>
Title Energer	HK\$588,000	<ul> <li>Dinner</li> <li>Logo to appear on all event collateral</li> </ul>
Title Sponsor	пкф366,000	<ul> <li>DPS ad in event guide</li> </ul>
		<ul> <li>Company article/interview in IAG print magazine</li> </ul>
		<ul> <li>Many more benefits</li> </ul>
		<ul> <li>1 table at P50 Black Tie Gala Dinner (premium position)</li> </ul>
		<ul> <li>Individual backdrop at P50 Black Tie Gala Dinner Cocktail Reception</li> </ul>
Welcome Cocktail	HK\$248,000	<ul> <li>Logo to appear on all event collateral</li> </ul>
Sponsor		DPS ad in event guide
		Company article/interview in <i>IAG</i> print magazine
		Many more benefits
		<ul> <li>1 table at P50 Black Tie Gala Dinner</li> </ul>
		<ul> <li>Logo to appear on all event collateral</li> </ul>
Platinum Sponsor	HK\$148,000	FP ad in event guide
$\lambda \lambda \lambda$		Social media promotion
		Many more benefits
		<ul> <li>1 table at P50 Black Tie Gala Dinner</li> </ul>
		Branded goodie bag given to all Gala Dinner attendees
Goodie Bag Sponsor		<ul> <li>Logo to appear on all event collateral</li> </ul>
coolic bug sponsor	1110,000	FP ad in event guide
		<ul> <li>Social media promotion</li> </ul>
		Many more benefits
		<ul> <li>1 table at P50 Black Tie Gala Dinner</li> </ul>
		<ul> <li>Logo to appear on all event collateral</li> </ul>
Gold Sponsor	or HK\$99,000	FP ad in event guide
		Social media promotion
		Many more benefits





# G2ELASIA AWARDS

The G2E Asia Awards are co-organized by Inside Asian Gaming and G2E Asia.

Held each May on the first evening of the annual G2E Asia trade show and exhibition, the G2E Asia Awards are celebrated with a gala dinner recognizing excellence and innovation within Asian gaming while acknowledging the success and outstanding contributions of the non-gaming aspects of the entertainment industry in Asia.

The G2E Asia Awards presents awards in a total of 12 categories and is judged by a large jury of expert peers from a wide variety of industry sectors.

It is recognized as the most prestigious awards ceremony for the gaming industry in Asia.

The full G2E Asia Awards sponsorship package can be downloaded at the dedicated event website G2EAsiaAwards.com.







# **SPONSORSHIP**

		Welcome Area	Platinum Sponsor	Goodbye Bags	Gold Sponsor
		Sponsor <b>HK\$188,000</b>		Sponsor	
	the wight	HK\$188,000	HK\$128,000	HK\$118,000	HK\$88,000
	the night				
•	Sponsorship named at entrance	x			
•	Sponsor's bags to guests			x	
•	Literature at reception	x	x	x	x
•	Souvenir distribution (welcome)	x			
•	Souvenir distribution (ceremony)	x			
•	Photo opps with model/ mascot	x			
•	Tables	1 premium	1	1	1
•	Logo on ceremony backdrop	at top	x	x	x
•	Logo on ceremony signage	at top	x	x	x
•	Logo on "Thank you to our sponsors"	at top	x	x	x
Av	vards event guide				
•	Logo	at top	x	x	x
•	Organization description	100 words	100 words	100 words	100 words
•	Advertisement	double-page spread (premium position)	full page ROP	full page ROP	full page ROP
Ed	itorial				
•	Article	x			
•	Announcement of sponsors in eDMs	x	x	x	x
•	Media partners/ PRs your logo	where app	where app	where app	where app
•	Social media	where app	where app		
Av	vards website				
•	Banner ad	x	x		
•	Video on website	2 minutes	1 minutes		
•	Sponsor logo	at top	х	х	x
•	Organization description	100 words	100 words	100 words	100 words
•	Link to your website	x	x	x	x
•	Online announcement of sponsors	x	x	х	x

# MACAU AFTER DARK (MAD)



Presented by

证 博 I age **Macau After Dark (MAD)** is a series of industry networking social events held in Macau every few months and hosted by Inside Asian Gaming. While primarily an informal networking event, MAD usually features one Showcase Sponsor offering a very brief presentation of a new product or service to the industry.

#### Who attends MAD?

Each MAD brings together key industry decision-makers with the people they want to meet in a relaxed and friendly environment. Attendees must work for an operator (land-based or online), a supplier to an operator, a VIP promoter or be connected to the industry in some way.

#### Where is MAD held?

A new venue in Macau is chosen for each event, however free flow wine and beer plus snacks are provided at every venue. MAD 1 was celebrated at Duffy's Irish Pub, MAD 2 at Kidult Club, MAD 3 at Barcode Club and MAD 4 at Prem1er Bar & Tasting Room. Event venues range from casual pubs through to more upmarket cocktail lounges.

#### When is MAD held?

Macau After Dark is always held on a Friday night in April, July and December. The inaugural MAD will hold on Friday 24 April 2019, with the 6th MAD on Friday 31 July 2019 and the 7th on Friday 11 December 2019.

#### How can I get involved?

For those working either within the gaming industry or for associated businesses, tickets to each MAD can be purchased for HK\$500. There is also a VIP invited guest list for senior industry leaders.



MAD 5 The maddest MAD



MAD 6 Summer MADness



MAD 7 MAD Santa

# **SPONSORSHIP**

	Showcase sponsor <b>US\$8,000</b>	Platinum sponsor <b>US\$4,000</b>	Gold sponsor <b>US\$2,500</b>
Event tickets			
10 entry tickets included	×		
5 entry tickets included		x	×
Onsite display			
Dedicated signage at event entrance	customisable	customisable	logo only
Display literature, business cards and giveaway souvenirs at entrance	x	x	
• Product or service display in networking area	×		
Onsite spoken promotion			
Showcase sponsor 10 minute presentation	×		
Emcee mention and thanks	individual mention	individual mention	in aggregate
Print media			
Logos in IAG advertisements for MAD	x	x	x
Post event article in IAG	mention and logo	mention and logo	logo only
Digital media			
IAG Breakfast Briefing advertising promotions	х	х	x
• Pre event article in IAGBB and asgam.com	mention and logo	mention and logo	logo only
IAG LinkedIn promotions	mention and logo	mention and logo	logo only
IAG Facebook promotions	mention and logo	mention and logo	logo only
Pre event press release	mention and logo	mention and logo	logo only

# G2E ASIA 思想

*G2E Asia Daily* is a daily newspaper produced by *Inside Asian Gaming* at G2E Asia each May in partnership with the show's organizers, the American Gaming Association and Reed Exhibitions.

*G2E Asia Daily* is printed and distributed each morning of the show at the entrance and various locations around the exhibition halls and conference areas at The Venetian Macao. It is also personally delivered to every booth each morning.

*G2E Asia Daily* provides comprehensive coverage of *G2E Asia* and is a unique opportunity for exhibitors to get directly into the hands of visitors. *G2E Asia Daily* has a dedicated website at G2EAsiaDaily.com.

#### What is G2E Asia?

G2E Asia is an international gaming trade show and conference for the Asian gaming industry. Organized by the American Gaming Association (AGA) and Reed Exhibition, it provides a one-stop platform to industry professionals to network, forge fresh connections, source new products and solutions and gain a deeper insight into the latest global industry trends. It is the sister show of Global Gaming Expo (G2E) which is held in Las Vegas, Nevada each year. G2E Asia made its debut in 2007 and has since defined itself as the preeminent show for the Asian gaming-entertainment industry.







# **G2E** ASIA B Rates

# STANDARD ADVERTISING

Full Page ROP	HK\$ 36,000
Half Page Horizontal	HK\$ 30,000
Half Page Vertical	HK\$ 27,000
Quarter Page	HK\$ 21,000
Banner	HK\$ 21,000

### **SPECIAL POSITIONS**

Outside Back Cover	HK\$ 90,000
Inside Front Cover	HK\$ 72,000
Inside Back Cover	HK\$ 54,000
Page facing IBC	HK\$ 45,000

# **TITLE SPONSORSHIP**

- Logo on every page
- Front cover banner
- 2 ROP full page ads each day
- Editorial every day

HK\$230,000

32

# **OTHER TERMS**

- Advertising clients receive editorial coverage
  - No length guarantee
  - No proof reading provided
- Other creative advertising options available
- All bookings non-cancellable
- Non-exhibitors incur 20% loading
- Fixed positions incur 15% loading
- Advertising designed by *G2E Asia Daily* incurs a production fee
- Materials must comply with our standard operational guidelines



**Full Page (ROP)** Trim: 242mm (w) x 335mm (h) Bleed: 248mm (w) x 341mm (h)

Half Page (Vertical)

Trim: 103mm (w) x 305mm (h) Bleed: 109mm (w) x 311mm (h)

#### Half Page (Horizontal)

Trim: 212mm (w) x 150mm (h) Bleed: 218mm (w) x 156mm (h)

# Quarter Page Trim:

103mm (w) x 150mm (h) Bleed: 109mm (w) x 156mm (h)

33

### **Banner** Trim: 212mm (w) x 58mm (h) Bleed: 218mm (w) x 64mm (h)

### **KEY DATES**

**booking deadline:** by 12 May 2020 **Material deadline:** by 14 May 2020 **Editorial Material Deadline:** by 6 May 2020

# MATERIAL SUBMISSION

Hi-res PDF 300 dpi Use WeTransfer.com for large files



*MGS Daily* is a daily newspaper produced by *Inside Asian Gaming* at MGS Entertainment Show each November in partnership with the Macau Gaming Equipment Manufacturers Association.

*MGS Daily* is printed and distributed each morning of the show at the entrance and various locations around the exhibition halls and conference areas at The Venetian Macao. It is also personally delivered to every booth each morning.

*MGS Daily* provides comprehensive coverage of MGS Entertainment Show and is a unique opportunity for exhibitors to get directly into the hands of visitors. *MGS Daily* has a dedicated website at MGSDaily.com.

#### What is MGS Entertainment Show?

Organized by Macau Gaming Equipment Manufacturers Association, MGS Entertainment Show is a showcase for the Asia's most innovative and creative products related to casino, leisure and service sectors. Aside from technological developments, it also offers unique business networking opportunities. It is a show established and run by local Macau representatives with the support of the Macao SAR government.



**MGSDaily.com** 

# ngs Rates

# STANDARD ADVERTISING

Full Page ROP	HK\$ 36,000
Half Page Horizontal	HK\$ 30,000
Half Page Vertical	HK\$ 27,000
Quarter Page	HK\$ 21,000
Banner	HK\$ 21,000

# SPECIAL POSITIONS

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- Editorial every day

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# 

**Full Page (ROP)** Trim: 242mm (w) x 335mm (h) Bleed: 248mm (w) x 241mm (h)

#### Half Page (Vertical) Trim: 103mm (w) x 305mm (h)

Bleed: 109mm (w) x 311mm (h)

#### Half Page (Horizontal)

Trim: 212mm (w) x 150mm (h) Bleed: 218mm (w) x 156mm (h)

### **Quarter Page** Trim: 103mm (w) x 150mm (h) Bleed: 109mm (w) x 156mm (h)

36

### **Banner** Trim: 212mm (w) x 58mm (h) Bleed: 218mm (w) x 64mm (h)

### **KEY DATES**

Booking Deadline: 6 November 2020 Material Deadline: 9 November 2020 Editorial Material Deadline:

5 November 2020

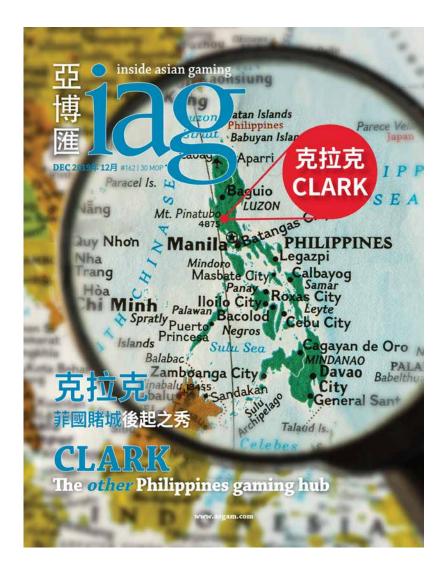
# MATERIAL SUBMISSION

Hi-res PDF 300 dpi Use WeTransfer.com for large files



# **Contact Us**

For further enquiries please contact us +853 2883 6497 or jh@asgam.com





is part of one of Macau's largest and most diverse media companies

